## 2024 · ISSUES TO CONSIDER IN CLIENT ANNUAL REVIEW MEETING



	CASH FLOW ISSUES	YES	NO
>	Has there been a change to your cash flow or budget? If so, consider how this will impact your financial situation.		
ļ	<ul> <li>Has there been a change to your employment?</li> </ul>		
>	<ul> <li>Do you need to adjust how much you are saving?</li> <li>Do you max out your salary deferrals to your employer retirement plan but want to save more? If so, consider the following:</li> <li>You may be able to make a Backdoor Roth IRA contribution. See the "Can I Make A Backdoor Roth IRA Contribution?" flowchart to see if you qualify.</li> <li>If your employer's plan allows after-tax contributions, you may be able to make a Mega Backdoor Roth IRA contribution. See the</li> </ul>		
	<ul> <li>"Can I Make A Mega Backdoor Roth Contribution?" flowchart.</li> <li>If you have income from self employment, other opportunities may be available, such as a Solo 401(k).</li> </ul>		
>	If you are taking distributions from any accounts, do you need to review your rate of withdrawal?		
•	If you are subject to an RMD, are you prepared to satisfy the RMD before December 31st?		
>	Do you need to review your employee benefits to ensure that you are taking advantage of what your employer offers? If so, consider contributions to Health Savings Accounts, Flexible Consider Accounts, Flexible Savings Accounts, Flexible		
	Spending Accounts and/or Dependent Care Flexible Spending Accounts.		
>	Do you have family members that will attend college and/or private high school? If so, consider funding a 529 or Coverdell account.		
>	<b>Do you use credit cards?</b> If so, consider if there are other cards providing better benefits (features, points, etc.).		



INSURANCE PLANNING ISSUES	YES	NO	ΤΑΧ	( PLAN
<ul> <li>Do you need to review your healthcare options during an open enrollment period? If so, consider the following:</li> <li>Medicare open enrollment begins in October.</li> <li>Health Insurance Marketplace open enrollment begins in November.</li> <li>Employer open enrollment varies based on the employer.</li> </ul>			■ F t ■ U	<b>you pla</b> Fund gift ax effici Jse bun pelow th
Do you need to review your life insurance and/or long-term care insurance needs and any existing coverage?				See the " To Public
Have there been any changes in compensation, new dependents, or new liabilities? If so, consider changing the amount of life/disability coverage you carry.			EST	TATE PL/
Have there been any changes to your real estate holdings that could impact your property and casualty insurance (such as a pool or a new structure)?			fin "W	you ne ancial/ hat lssu
Have there been any changes to your health situation that warrant a review of your health/disability benefits?				cument <b>you ex</b>
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TAX PLANNING ISSUES Were there any surprises on your tax return from last year? Did you receive a large tax refund or need to pay a large amount when filing your return? If so, consider changing your withholding and/or making estimated payments. Will you be receiving any significant windfalls that could impact your taxes (inheritance, RSUs vesting, stock options, bonus)? Do you expect your income to change in the near future? If so,			est or pla Do up life Ha bir ref Pla OT	tate and \$27.22 i an for a p dated for e insura th, dea ference " an?" chec HER ISS
<ul> <li>TAX PLANNING ISSUES</li> <li>Were there any surprises on your tax return from last year?</li> <li>Did you receive a large tax refund or need to pay a large amount when filing your return? If so, consider changing your withholding and/or making estimated payments.</li> <li>Will you be receiving any significant windfalls that could impact your taxes (inheritance, RSUs vesting, stock options, bonus)?</li> <li>Do you expect your income to change in the near future? If so, consider strategies to minimize your tax liability.</li> <li>Do you have any unrealized gains, losses or carryforwards</li> </ul>			est or pla Do up life Ha bir ref Pla OT	tate and \$27.22 i an for a j dated f e insura to the ference ' an?" cheo HER ISS

TAX PLANNING ISSUES (CONTINUED)	YES	NO
<ul> <li>&gt; Do you plan to make charitable gifts? If so, consider the following:</li> <li>&gt; Fund gifts with appreciated securities or a QCD (if permitted), for tax efficiency.</li> <li>&gt; Use bunching techniques if your itemized deductions tend to fall below the standard deduction.</li> <li>&gt; See the "Should I Use A Donor Advised Fund (DAF) When Giving To Public Charities?" flowchart to analyze a DAF strategy.</li> </ul>		
ESTATE PLANNING ISSUES	YES	NO
Do you need to review your estate plan in light of any financial/life goals that may have changed? If so, reference the "What Issues Should I Consider When Reviewing My Estate Planning Documents?" checklist.		
Do you expect your estate will exceed your unused federal estate and gift tax exclusion amount (maximum \$13.61 million, or \$27.22 million if you are married)? If so, consider strategies to plan for a possible federal estate tax liability.		
> Do your beneficiaries need to be reviewed and possibly updated for your non-probate assets (such as retirement plans, life insurance, and TOD accounts)?		
Have there been any changes to your family (marriage, divorce, birth, death, illness)? If so, consider revisiting your estate plan and reference "What Issues Should I Consider Before I Update My Estate Plan?" checklist.		
OTHER ISSUES	YES	NO
Do steps need to be taken to protect yourself from identity theft? If so, reference "Am I At Risk Of Having My Identity Stolen Or Being A Victim Of Fraud?" checklist.		
> Do you need to review your document retention practices?		
Are there any state-specific issues that should be considered (including possible estate tax liabilities)?		

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